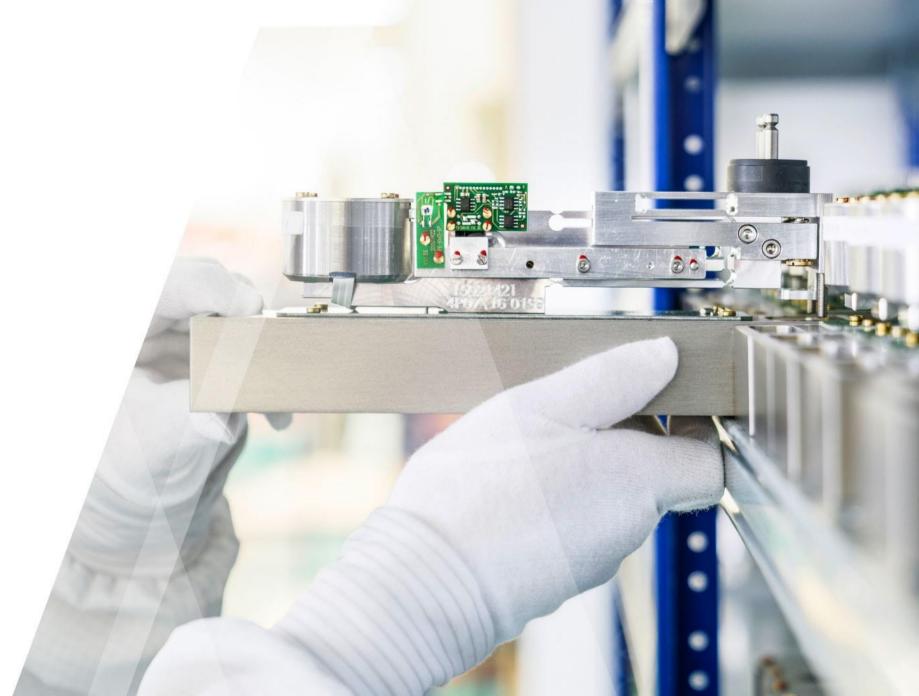


# **Sunrise 2027**



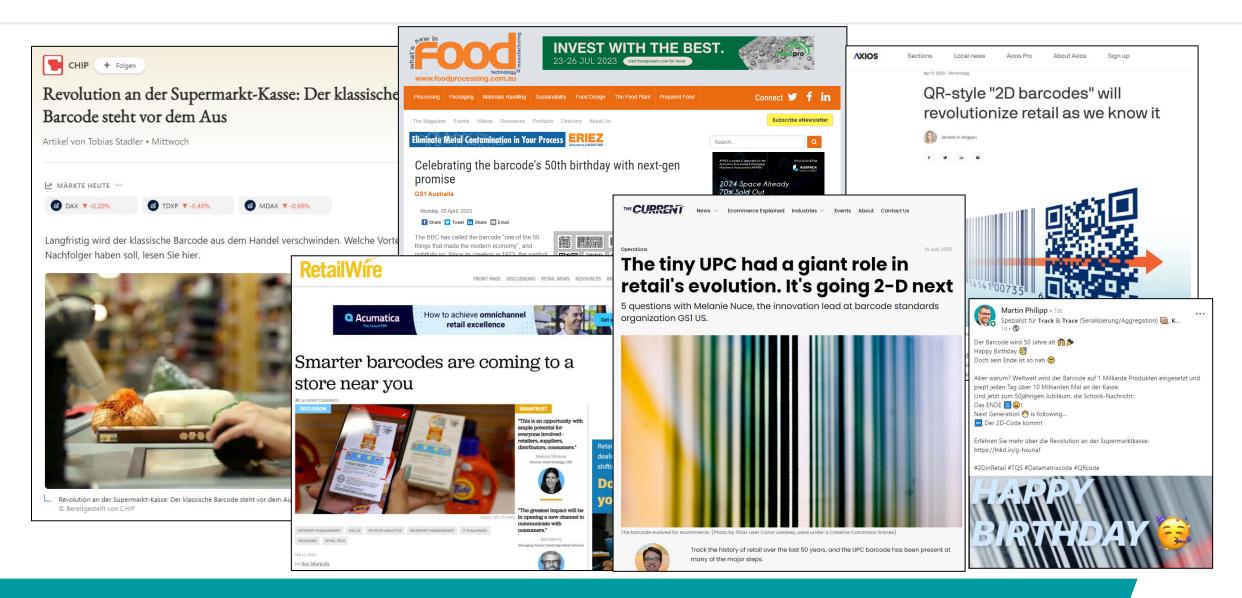
**Marvin Mies, WIPOTEC** 

March 5<sup>th</sup>, 2024

#### Sunrise 2027

#### Global awareness







- A new code new challenges & new chances
- Transition until 2027
- No legal regulations (yet)
  - → Manufacturer & Retailer driven
- Change will be worldwide!



#### **Current situation**



#### What is an EAN code?

EAN = European Article Number

EAN-13 Term for this type of barcode

EAN-8 Shortened EAN

UPC Universal Product Code (USA)

Term for this type of barcode

UPC-A corresponds to EAN-13 for USA

UPC-E corresponds to EAN-8 for USA

Unique identification of a product:

10 T-Shirts

Country code



Check digit

Human readable

text line



4 sizes



• EAN = GTIN (since 2009)

GTIN = Global Trade Item Number

GTIN in Retail has 13 digits (USA 12 digits)

GTIN in Healthcare has 14 digits

Innovation. Passion. First.

Article number

Company number

#### Future situation



### Expert group 2D migration:

E.g. Germany with over 30 members (GS1 Germany, manufacturers, retailers & solution providers) are preparing the development, recommendations and pilot projects for the introduction of 2D codes in retail by 2027. The same is happening all over the world coordinated by GS1 member offices.

### Advantages:

	EAN/UPC Barcode	GS1 DataMatrix	GS1 Digital Link in QR code or DataMatrix
	4 000007 891232		
Encodes GTIN	<b>②</b>	<b>Ø</b>	<b>②</b>
Low space requirement		<b>Ø</b>	<b>O</b>
Add. data can be encoded		<b>Ø</b>	<b>Ø</b>
Best before date check at Point of Sale		<b>Ø</b>	<b>②</b>
Allows use of GTIN for variable measure trade items		•	•
Supplementary information reg. allergens ingredients, product videos etc.	,		•

What is happening?



Producers & retailers

join forces to implement

2D codes until 2027





DataMatrix vs.QR code



	GS1 DataMatrix	QR code with GS1 Digital Link	
Encoded data	(01)04012345123456(15)230518(10)9876AB GTIN, LOT, BEST BEFORE	https://id.gs1.org/01/04012345123456/10/9876AB?15=230518 GTIN, LOT, BEST BEFORE	
Data carrier	GS1 data carrier	No GS1 data carrier, but GS1 syntax!	
Capacity	Up to 3,116 numerical / 2,335 alphanumerical characters	Up to 7,089 numerical / 4,296 alphanumerical characters	
Size	Dependent on encoded data; smaller than GS1 QR code with same data volume  Dependent on encoded data; bigger than GS1 DataMatrix with data volume		
Reading devices	Camera-based scanners, reading out codes <b>not</b> possible with smartphones without scan app	Camera-based scanners, reading out codes possible with current smartphones without scan app	
Processing	FNC1 character and Application Identifier concept integrated in reading devices	Extracting of data acc. to AI concept needs to be programmed in reading devices	
Use cases today	B2B	B2B & B2C	



How the GS1 Digital Link works:







• GS1 Digital Link



https://id.gs1.org/01/04012345123456/10/9876AB?15=230518 GTIN, Chargennummer, MHD

Advantages:





New customer experiences & stronger customer retention

Consumers reach their desired information with a single scan. Brands can use their product as a new communication channel.



Optimization of Business to Business processes

With the GS1 Digital Link, data and processes between production, logistics and retail will be dynamically linked, also allowing innovative digital solutions.



More space on packaging and labels

Fewer labels and data carriers on product or packaging, as almost all information can be reached via just one code.



Digital profile for physical product

Every product can be linked to their digital twin via a single ID on packaging or label. Over the entire product lifecycle.



#### 2D codes contain a lot more data than 1D barcode

- Expiry date
- Batch number
- URL

#### Benefits for all market participants

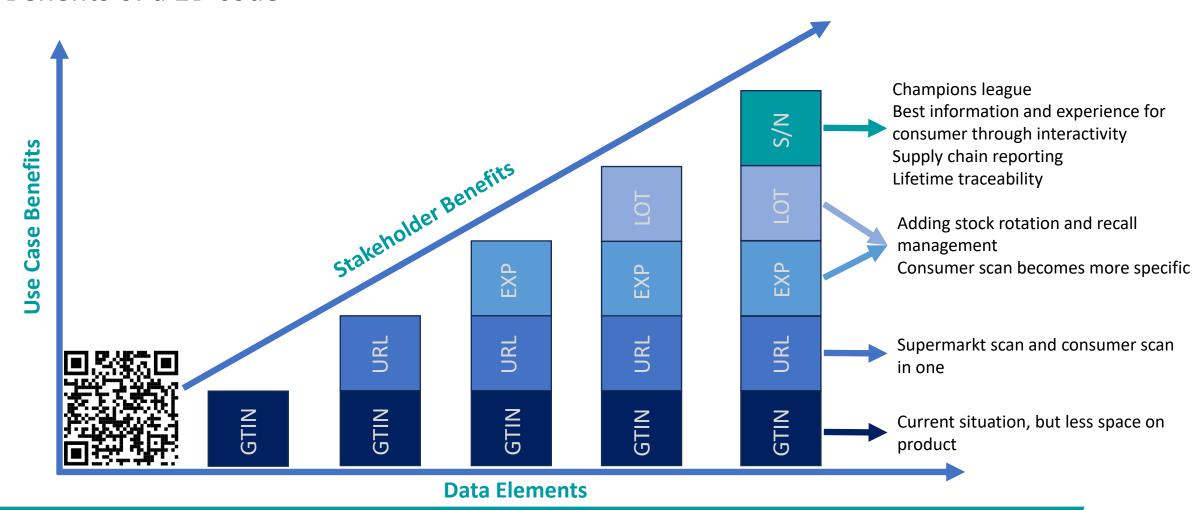
# Producer Counterfeit protection Smaller code Improved recall management Consumer trust Promotional campaigns Transparent supply chain

# Retail Inventory accuracy Visible availability Ensure shelf life Reduce waste Promotional campaigns Transparent supply chain

Consumer

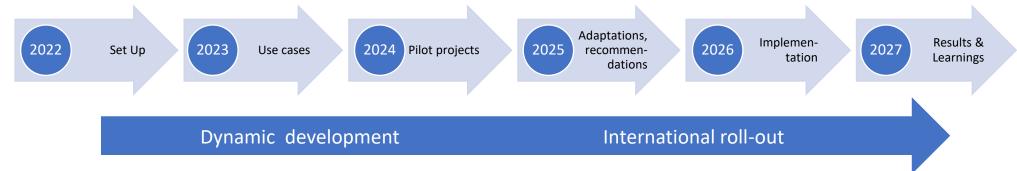


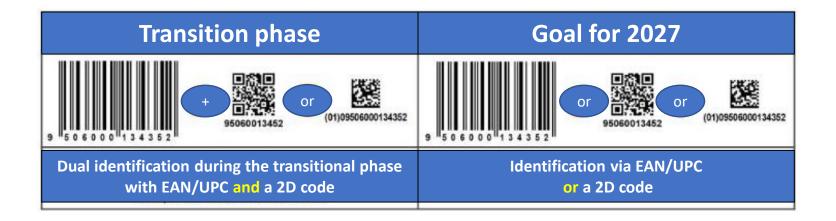
#### Benefits of a 2D code





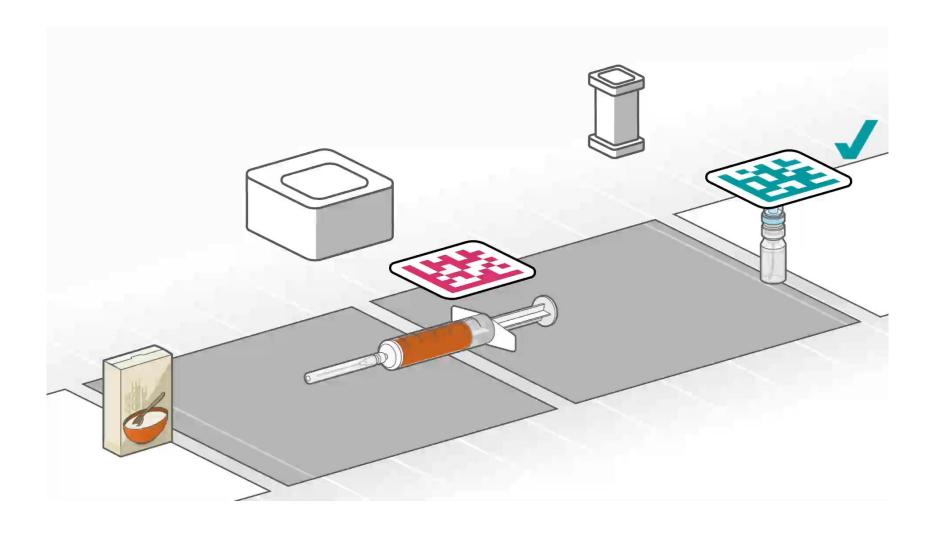
Realization of the project:





### Products and packaging types





#### Printing & inspection technologies



# • ... but producers already have printers in their lines to apply BBD and LOT!

Yes, BUT

- 2D codes are small
- 2D codes contain a lot of information
- 2D codes require a high resolution in order to be reliably readable at PoS (Point of Sale) and by smartphones Most common printing technologies in the field (CIJ) are not suitable

# •So it will be enough to buy a new printer?

No, because the high requirement in print quality leads to the need to check/verify the print

## Can producers simply add a camera to the process?

In theory yes, in practice this bears a high potential for technical difficulties

- Individual components do not communicate with each other
- Installation and article changeovers require a lot of time and effort

# Marking and labeling Modular solutions in very confined spaces



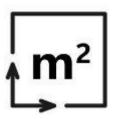


INNOVATION, PASSION, FIRST.









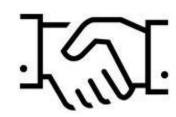
48,000 m<sup>2</sup> production space

36,000 m<sup>2</sup> existing plus 12,000 m<sup>2</sup> new construction



> 1200 employees

900 in Kaiserslautern



> 100 sales and service partners

On all continents of the world in more than 100 countries



€175 m.

2022 sales





#### The Perfect Package

USS Pactech (Pty) Ltd is a specialized supplier of value added solutions for packaging automation and has been in operation since 2000.

The company's head office is situated in Bryanston, Johannesburg with branch offices in Durban, Port Elizabeth and Cape Town. Our solutions cover primary and secondary packaging equipment as well as turn-key line automation.

We represent reputable suppliers covering the following market segments in Southern and Eastern Africa:

- Food Industry
- Beverage Industry
- Pharmaceutical and Healthcare Industry
- Personal and Home Care Industry
- Chemical industry
- Non-Food Industry

Our success is based on a formidable track record of successful installations with almost every large and multinational company in South Africa.

Innovation, Passion, First,



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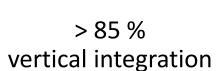
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It is the guarantee for our long-term > and comprehensive delivery reliability



#### Research and development

- Basic research
- Mechanical design
- Printed circuit board design
- > Software development



#### Production and testing facilities

- CNC production precision turning and milling center
- SMD assembly production and printed circuit board assembly
- Own test laboratories and quality management





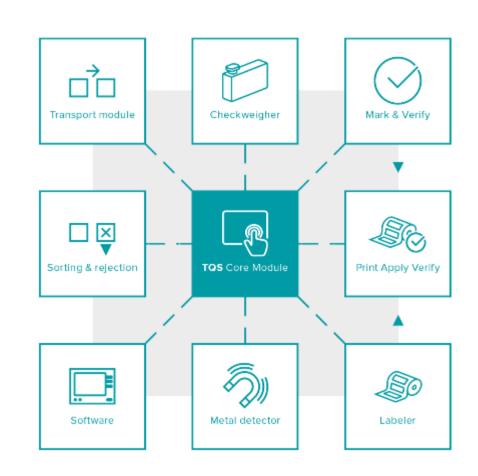


# Functions and applications

- > Marking
- > Verification
- > Weighing
- > Metal detection
- > Labeling
- > Verification
- Complete serialization and aggregation

## Your benefits

- > One system
- One user interface
- One contact
- > One service partner
- > Endless possibilities







- Coca-Cola Brasil
- Marking of ref-PET bottles with 2D codes (GRAI)
- Award winning application





- Lasers used for permanent marking
- Checking the lifespan of the bottle
- Tracing of transport route
- Creating a digital twin of each bottle





Marvin Mies
Business Development
Manager Track & Trace
Marvin.mies@wipotec.com





Avi Singh
Business Development
Executive
Avi@usspactech.co.za